

**APSE Pre-Conference Day**  
**Tuesday, June 26**  
**Crystal Gateway Marriott**  
**8:30am - 4:00pm**



*Register online at [www.apse.org](http://www.apse.org) for the  
APSE National Conference &  
Pre-Conference Day*

## Morning Session #1:

8:30 a.m. - 11:30 a.m.

### **Apple Handheld Technology – Practical Applications for Memory, Organization, Behavioral Support and Job Training**

**Presenters: Virginia Department of Rehabilitative Services and Didlake, Inc.**

Bring your iPod Touch, iPad or iPhone with you to explore apps available and their use in real life. We will present successful case studies and answer your questions about the technology itself, and how to use it effectively with your consumers. The technology can be used as an effective work tool, an aid for daily living and for behavioral support. We will discuss the benefits of using videos for training, and work in groups to create and edit your own instructional videos. A limited number of devices will be available for use if you do not have your own.

## Morning Session #2

8:30 a.m. - 11:30 a.m.

### **Introduction to Bridges Out of Poverty**

**Presenter: Debra Whithead, Denver Options**

From Poverty to Prosperity – a very tough journey and the economy seems to be moving in the wrong direction...and sometimes we “helpers” are inadvertently doing the wrong thing to help people get out of poverty. This training will provide introductory information about why we must respond differently and how to use an understanding of economic diversity to work successfully with the people and the families we serve.

We will learn about the difference between generational and situational poverty, get the “back story” about some long held perceptions about people poverty, and explore some hidden rules and language differences as we look at economic class differences. Whether you were at the well-attended Bridges Out of Poverty breakout session in APSE’s 2010 conference or not, this workshop will deepen your understanding of the diversity of economic class.

Included in your fee for this program is the very enlightening book *Bridges Out of Poverty* by Ruby Payne, Ph.D., Phil DeVol, and Terie Dreussi Smith.

## Morning Session #3

8:30 a.m. - 11:30 a.m.

### **Making the Leap and Leaving the Facility Behind**

**Presenter: John Lund, Tangible Systems**

This session will share the leadership, collaboration and technical assistance strategies for positioning your organization as a leader in community based employment. If you are an organization that is contemplating or undertaking an organizational change effort from traditional facility-based services, an individual who is assisting organizations in these types of efforts, or an advocate for practice and policy changes that will result in a major shift from facility-based services to community employment, this pre-conference session is for you. The presenter for this session, John Lund, will share the story of how he lead an organization in Washington State from a traditional program and facility centric model to a high-quality, community based employment service. Hear how this organization crafted a strategic, values-based effort to transform itself and put the delivery of their services into community settings. Information will be shared on the role of organizational leadership in the change process; technical assistance and training strategies; the conversation with government; reintroduction with the local business community; cultivating a strong partnership with schools; financial implications; funding strategies; and engagement with families and self-advocates. Audience members will come away with many lessons learned that they can apply in their work. Come with your questions and leave with answers!

## Afternoon Session #1

1 p.m. - 4 p.m.

### **DirectEmployers Association & the Next Generation of Corporate Development** **Presenters: Chad Sowah, DirectEmployers Association, Julie Cook, DirectEmployers Association, Howard Green, NOD, James Emmett, APSE/CLIICC Centers**

Come learn about the new & exciting disability outreach project being operated by DirectEmployers Association. Join us to hear how the 700 company members of DirectEmployers Association are beginning to navigate their journeys toward greater inclusion of people with disabilities in all aspects of hiring & diversity. The presenters will discuss the corporate development model of working to build "internal capacity" with our business partners to help recruit/screen/hire/train/support/promote people with disabilities. This presentation will cover strategies that go beyond traditional job development and challenge participants to take their partnerships with companies to the next level. The presenters will highlight how DirectEmployers Association and the CLIICC Centers are revolutionizing the area of diversity & disability across corporate America. Specific companies and their outreach strategies will be spotlighted as well as how the new OFCCP regulations on disability compliance are impacting these companies. Participants will be invited to not only be a part of the session, but also they will learn more on how to become a future part of the overall project.

## Afternoon Session #2

1 p.m. - 4 p.m.

### **Disabled Vets**

**Presenter: Mark Hawkins, US Department of Veterans Affairs**

The employment of veterans with disabilities are a growing concern, and this session is designed to empower attendees with strategies and tools for assisting veterans to succeed in employment in the community. The needs of veterans will be discussed, and how these are both similar and distinct from the needs of other individuals with disabilities. Attendees will be provided a core understanding of the service and benefit systems for veterans, and learn about resources specifically for veterans available from the VA, US Department of Labor, and other entities. The role of the public vocational rehabilitation system in supporting veterans will also be discussed. A significant portion of the session will be devoted to effective strategies for dealing with disabilities that are prevalent among veterans, including post-traumatic stress disorder, and traumatic brain injury. Attendees will leave with a variety of practical hands-on strategies that will enable them to successfully assist veterans with disabilities to find and succeed on the job and in their careers.

## Afternoon Session #3

1 p.m. - 4 p.m.

### **Innovations in Transition**

This facilitated panel session will offer information on a variety of unique and innovative approaches to the employment of youth with disabilities. Creative strategies will be offered that address challenges often faced in secondary and post-secondary settings. Four specific projects will be spotlighted with presenters available to answer your questions!

These presentations will include:

- ACE IT: Virginia Commonwealth University students with intellectual disabilities (aged 18- 26) in a 30-month inclusive, individualized certificate program.
- Rural collaboration between four Virginia school divisions on a Project SEARCH program – leveraging resources and combining forces.
- Creative Employment Opportunities (CEO) and area businesses offer internships geared towards youths' job goals, skills and abilities.
- Career Pathways Program, a partnership between school, community, and college that assists students making the transition from school to career.

Participants will also be given an opportunity to share effective practices and experiences from their localities, as time allows.



# **APSE Day on the Hill Full Day Session 8:30 a.m. - 4:00 p.m.**



**APSE Day on the Hill (Full Day Session)  
Presenters: Members of the APSE Public Policy Committee**

The purpose of this session is to demystify the process of advocating with elected representatives – and to take a process that may seem scary and intimidating, and make it rewarding and fun!

Expanding community employment requires helping our elected representatives understand and support pro-employment policies. Here's your chance to not only learn about effective public policy advocacy, but to actually go out and do it! This full day session will consist of two parts. In the morning, we'll discuss the critical policy and legislative issues that impact community employment. Attendees will then learn about effectively crafting an Employment First message for legislators, how to interact and engage with them and strategies for building support for community employment at the legislative and policy-making level.

In the afternoon, we'll head to Capitol Hill, where attendees will meet with their congressional representatives and staff, to put into practice what they've learned, and build support for community employment for all. This session will provide tools and strategies that can be used not only with U.S. Senators and Representatives, but also with state and local legislators and policymakers. Join us for what is sure to be an exciting and rewarding day, as we build support for community employment for all.



**Pre-Conference Day Registration  
is available online  
[www.apse.org](http://www.apse.org)**

**Questions:  
Contact Jenny Levet and/or Ilycia Schwartz  
[jenny@apse.org](mailto:jenny@apse.org) or [ilycia@apse.org](mailto:ilycia@apse.org)  
(301) 279-0060**

# APSE Pre-Conference Day Registration Form

APSE is excited to offer a range of Pre-Conference Sessions on Tuesday, June 26 including a Full Day Session -APSE Day on the Hill. The morning sessions will run from 8:30am to 11:30am and afternoon sessions will run from 1:00pm to 4:00pm. Lunch is not included, however there will be a 90 minute break for lunch on you own.

## **Pre-Conference Day Registration Fees:**

**APSE Members: \$65.00 for 1 Session / \$85.00 for 2 sessions (1 morning & 1 afternoon session)**

**Non-Members: \$90.00 for 1 Session/ \$115.00 for 2 sessions (1 morning & 1 afternoon session)**

**APSE Day on The Hill: \$65.00 for Members/\$90.00 for Non-Members**

**First Name** \_\_\_\_\_ **Last Name** \_\_\_\_\_

**Job Title** \_\_\_\_\_ **Company Name** \_\_\_\_\_

**Street Address** \_\_\_\_\_

**City** \_\_\_\_\_ **State** \_\_\_\_\_ **Zip** \_\_\_\_\_

**Telephone Number** \_\_\_\_\_ **E-mail** \_\_\_\_\_

**APSE Member #** \_\_\_\_\_  **Check here if you would like Membership Information.**

**Please select Morning and/or Afternoon Pre-Conference Day Sessions:**

**\*\*Note: The APSE Day on the Hill is a Full Day Session**

<b>Morning Sessions</b>	<b>8:30am - 11:30am</b>	<b>Afternoon Sessions</b>	<b>1:00pm-4:00pm</b>
<input type="checkbox"/> #1 Apple Handheld Technology - Practical Applications for Memory, Organization, Behavioral Support & Job Training		<input type="checkbox"/> #1 DirectEmployers Association & the Next Generation of Corporate Development	
<input type="checkbox"/> #2 Introduction to Bridges Out of Poverty		<input type="checkbox"/> #2 Disabled Vets	
<input type="checkbox"/> #3 Making the Leap and Leaving the Facility Behind		<input type="checkbox"/> #3 Innovations in Transition	
<input type="checkbox"/> <b>Full Day Session - APSE Day on the Hill</b> 8:30am-4pm			

**Payment Information:**  **Credit Card**  **Check (Make payable to APSE)**  **PO#** \_\_\_\_\_

**APSE Members: \$65.00 for 1 Session / \$85.00 for 2 sessions (1 morning & 1 afternoon session)**

**Non-Members: \$90.00 for 1 Session/ \$115.00 for 2 sessions (1 morning & 1 afternoon session)**

**APSE Day on The Hill: \$65.00 for Members/\$90.00 for Non-Members**

**Total:** \_\_\_\_\_

**Visa**  **Mastercard**  **Am Express**  **Discover** **Credit Card #** \_\_\_\_\_

**Security Code:** \_\_\_\_\_ **Expiration Date:** \_\_\_\_\_

**Billing Address:** \_\_\_\_\_

**City/State/Zip** \_\_\_\_\_

**Name on Card** \_\_\_\_\_ **Signature:** \_\_\_\_\_

**Please return this form & payment to APSE**

**Mail:** APSE, 416 Hungerford Dr., Ste. 418, Rockville, MD 20850

**Email:** jenny@apse.org or ilycia@apse.org **FAX:** (301) 279-0075

**Questions:** Please contact Jenny Levet or Ilycia Schwartz **Phone:** (301) 279-0060